

Date: May 4, 2022

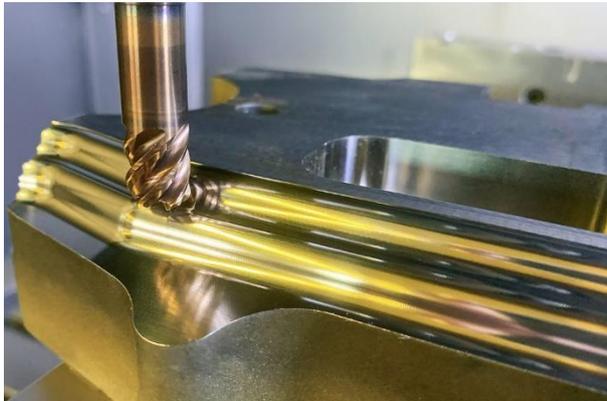
## Problem solver even for tricky cases

Sometimes coincidence plays a role when it comes to convincing new customers of the benefits of a tool manufacturer's products. A product specialist from MAPAL visited HaGeForm Sachsen GmbH at precisely the time when the machinists there were getting stuck on a tricky task – and he also happened to have the right tools with him. Since then, MAPAL has been called in time and time again to solve problems.

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Finishing a mould insert made of powder metallurgical high-speed steel with a hardness of 65 HRC was a great challenge for HaGeForm. With the new OptiMill-3D-CR-Hardened corner radius milling cutter from MAPAL, the machining was accurate down to the  $\mu$ . ©MAPAL

HaGeForm was founded in 1992 as a branch of a company from North Rhine-Westphalia in Lößnitz in the Erzgebirge. Following a change of ownership, the company established a new site in Stollberg in Saxony. In 2012, Sebastian Baier and his father took over the business together. Since 2018, he has managed HaGeForm Sachsen with its 15 employees as Technical Managing Director along with his sister Stefanie Baier, who serves as Commercial Managing Director.

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Around 90 percent of their customers are located within a radius of 50 kilometres. This proximity is a big plus for the manufacturer, since fast delivery times are becoming more and more crucial. „We do a lot of things on demand,“ explains Baier. „We usually bring the parts to the customer by car, so there are no long haulage routes.“ In addition to parts for the Die & Mould sector, components for general machining and all sorts of other industries are being produced in Stollberg as well.

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Department Manager Maik Seibt (right) and Cutting Machine Operator Alessandro Haase at the five-axis DMU 65 Monoblock. ©MAPAL

## From toothbrushes to Formula 1

The region's automotive suppliers make up a large part of its broad spectrum of customers. The parts produced by HaGeForm are mostly used in forming, cutting or spray-coating sheet metal. Often they're one-off productions, sample parts, prototypes and small batches. The orders have included everything from moulds for toothbrushes to parts for Formula 1. Even when the scientists at the Technology Campus of Chemnitz University



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of Technology come up with „crazy new things“, as Baier says, his company, which has extensive experience in fulfilling special customer requests, is called upon to provide the manufacturing expertise. The required tolerances are usually in the hundredths range, but accuracies of 5 µm are also feasible in Stollberg.

The manufacturing department has a variety of technologies at its disposal. In addition to four wire erosion machines, two die-sinking erosion machines and a grinding machine, there are three milling centres with three, four and five axes available. Parts that are to be machined by both milling and EDM are shifted to the respective areas depending on the workload. To reduce process times, the company strives to mill as much as possible, since die-sinking erosion takes much longer, making the process also more expensive. Milling currently accounts for almost half of the orders, and the trend is rising. Parts that until recently had to be eroded can now also be milled. HaGeForm's partnership with MAPAL has also contributed to this.

## **Successfully tested prototype**

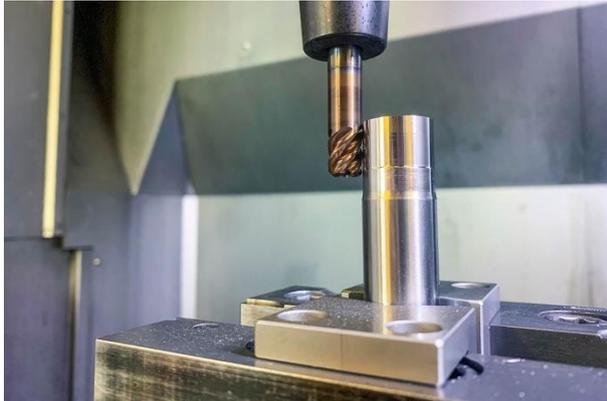
When Felix Wendler, Product Specialist at MAPAL, came to Stollberg a good two years ago, he had one mission: to test new tools for the Die & Mould sector, which had been trialled in the MAPAL Test Centre, on real parts at users' premises under realistic conditions.

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After trochoidal roughing with an OptiMill-Tro-H in the hard material, finishing of the cutting contour of a cutting punch takes place with an OptiMill-3D-CR-Hardened. ©MAPAL

At the time of Wendler's visit, HaGeForm had just encountered a tough nut to crack in the hard machining of mould inserts made of powder metallurgical steel with 65 HRC. Maik Seibt, Department Manager Milling at HaGeForm Sachsen, describes the situation: „We were not able to machine certain inserts for a part to be cylindrical. The pocket for the insert was always too big at the top and too narrow at the bottom. It just wouldn't fit.“ Without further ado, the prototype tool brought along by Wendler was put to a test and the result was impressive right away. The machining succeeded at making perfectly cylindrical inserts down to the last  $\mu$ . „That was right at the limit of our IR measuring device,“ confirms Seibt. MAPAL has now included this tool, the OptiMill-3D-CR-Hardened corner radius milling cutter, in its standard range in various designs.

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## Better off milling quickly than spending a long-time eroding

MAPAL's product specialist was also able to help when there was a bottleneck on the grinding machine. Milling instead of grinding was the name of the game. Wendler demonstrated that milling down several millimetres from a large plate with a hardness of 62 HRC within a very short time is possible in order to be able to re-set the broken-out ring tooth. Eventually, HaGeForm set about replacing EDM with milling for certain workpieces. Previously, the parts had been clamped in the afternoon and then cavity sunk by EDM by the morning. What used to take all night can now be done in two hours. „The customer can be much more flexible here as they can choose between cavity-sunk EDM and milling for more parts,“ Wendler notes. If orders need to be processed as quickly as possible, milling is the better choice.

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Discussing the optimum machining of the cutting punch (from left): Department Manager Maik Seibt, Cutting Machine Operator Alessandro Haase (both HaGeForm) and Product Specialist Felix Wendler (MAPAL). ©MAPAL

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For some parts, the transition to complete machining was successful. For example, a fineblanking die made of powder-metallurgical metal used to be removed from the machine after milling for subsequent vertical erosion of small corner radii with shoulders. „We couldn't imagine doing it any other way,“ admits Seibt. „Now we can co-ver all that with milling, which is quite an innovation.“ In the meantime, the OptiMill-3D-HF-Hardened high-feed milling cutter and the OptiMill-3D-BN-Hardened ball nose milling cutter are also regularly used for hard machining at HaGeForm. The trochoidal milling cutter OptiMill-Tro-Hardened is used for two-dimensional roughing directly in the hard material. This allows full utilisation of the cutting edge length, which always corresponds to 3xD with this tool, for machining material hardnesses up to 65 HRC without any problems and guarantees maximum cost-effectiveness through the highest stock removal rates in the shortest possible time.

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MAPAL has come to be appreciated as a problem solver. For very complex titanium parts, a possible machining strategy was mulled over for a long time. In the end, MAPAL was called. Felix Wendler came to Stollberg with the right milling cutters for titanium and also stayed until a suitable programme for the complicated part was created and the machining was up and running. Complex shapes combined with special materials always place new demands on the manufacturers. „We receive really great support from MAPAL in this respect,“ praises Maik Seibt. „When we encounter problems, all it often takes is a phone call. It's good to have a competent contact person to ask.“

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Brilliant result without grinding: to re-set a broken-out ring tooth of a large part made of hardened tool steel, HaGeForm created a perfect surface by roughing with the OptiMill-3D-HF-Hardened and finishing with the OptiMill-3D-HF-Hardened. The ring tine was finished with an OptiMill-3D-CR-Hardened. ©MAPAL

## Solid PCD for carbide

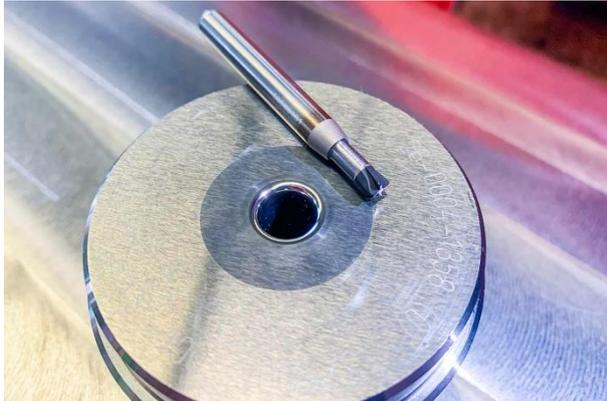
In this area, HaGeForm also ventured into something completely new: the machining of carbide. A customer wanted to deploy this material to create dies that would achieve significantly longer tool lives than steel. Once again Felix Wendler got lucky, because a project for a full-head PCD end milling cutter was just starting at MAPAL's PCD Tools Centre of Competence in Pforzheim. For this tool, a PCD ronde is fully brazed onto the face of the tool holder, and the individual cutting edges are then machined out of this by disc erosion and are finished afterwards. „We really have pure PCD here in 1xD, and currently in diameters from 2.00 mm to 6.00 mm,“ Wendler explains. In addition to the material of the milling cutter, its geometry is of importance as well when it comes to machining carbide. Other dimensions and geometries are currently under development.

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Carbide challenge: the shrunk core of this die is made of carbide G50. It could be machined with MAPAL's newly developed PCD full-head milling cutter, for which a diameter of 4 mm was selected in this case. ©MAPAL

This PCD tool was also a winner at HaGeForm. It produced absolutely smooth surfaces and still looked like new after a few uses, which already suggested a long tool life. Felix Wendler sees market advantages for the Saxon manufacturers: „Very few companies are currently able to machine carbide reliably and, most of all, economically. HaGeForm is really good at that.“

The partnership is set to be maintained. The next step will be thread milling cutters for hardened material, because HaGeForm had complained that the tools from the previous supplier did not last long enough. MAPAL's aim is now to use a newly developed milling cutter to reliably insert as many threads as possible at material hardnesses of up to 65 HRC.

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